

Dartmouth College, Class of 1968 Executive Committee

February 16, 2010 Conference Call Minutes

Participating in call: Peter Fahey, Jim Lawrie, Mike Lenehan, Bill Rich, Ron Weiss and Joe Nathan Wright. Molly Bode and Annabel Seymour joined the call to discuss production of the Freshman Trip video.

David Peck was unavailable for the call, so Ron Weiss took the minutes.

1. Freshman Trip Video. Molly and Annabel described their concept for a 3 to 5 minute short video designed to be readily used to elicit gifts to the 50th reunion endowment project. They plan to use interviews with students, alumni, Thad Seymour (Annabel's grandfather), and President Kim, and footage from the centennial trip. That video would be ready this spring. A more complete video, with footage and interviews from this coming fall's trips, would be available shortly after the trips are over. There was discussion among the participants as to the various ways to use and make available the video.
2. Treasurer's Report. Jim Lawrie presented the reports attached to these minutes. He said he was sending the 3rd dues notice out shortly. As of 12/31/09, the College endowment held \$432,815 in our 50th Reunion endowment fund.
3. 50th Reunion Gift Chairman's Report. Bill Rich reported that the November, 2009 50th Reunion Gift prospects/solicitors meeting was useful. Unfortunately, Bill said that he couldn't function between Thanksgiving and Christmas due to illness and wasn't able to follow up during the time allotted for the 50th Reunion Gift calls, while at the same time Janet Rosa was unable to focus due to deaths in her family. Bill said he would be pushing hard to get his 50th Reunion Gift effort focused, including routine follow-ups with solicitors and creating mini-reunion opportunities, perhaps organized on a city by city basis with the video as the focus.

Bill suggested that it would be useful if Volt or a similar system were in place for the 50th Reunion Gifts that tracks the gifts as received, tracks pledges, and associates gifts and pledges with solicitors. He said he would check to see if Volt could be made available for this purpose.

4. Head Agent's Report. Joe Nathan Wright reported that our DCF class goals for this fiscal year are: \$425,000 with 58% participation. As of 2/15/10, we had received \$183,272 (\$22,461 ahead of last year at the same point) from 173 donors (26 more than last year at the same point). We need 184 more donors to achieve the 58% participation. We have 47 solicitors on our list. 8 have called at least 50% of their prospects. No paper reminders or listing will go out. All solicitors will have to access VOLT to see who their prospects are and to track progress.

Joe Nathan said he would make sure that all solicitors were aware of the need to use VOLT, and Janet Rosa told Joe Nathan that she would follow up.

There are 168 LYBUNTs as of 2/15/10, and historically 82% will contribute. After some discussion, even though the Green Corps would normally be calling the LYBUNTs, Peter Fahey and Joe Nathan agreed to discuss the best individualized approach to the LYBUNTs.

Joe Nathan said he will be attempting to double the solicitation leadership to 36 classmates, and will be scheduling calls at 3 week intervals.

5. Secretary's Report. Dave Peck could not participate and did not forward a report. The minutes of the previous meeting were duly approved.
6. Newsletter Editor's Report. Just prior to the conference call, Greg Marshall emailed Ron Weiss to indicate that he could not continue on as Newsletter Editor, and asked that another classmate be appointed to that job. [Note: Subsequently, David Gang agreed to serve in that capacity and he will be ramping up during late March and early April.]
7. Mini-Reunion Chairmen's Report. Mike Lenehan reported that the November, 2009 golf trip to Bandon Dunes Golf Resort in Bandon, Oregon was very successful. A repeat trip for early next November, with 20 spaces available, is already being planned.

Ed Heald is soliciting locations for our 65th birthday event.

30 people will be attending the banquet at the ski trip coming up in March. Mike said he would be coordinating with Bill Rich on mini reunions in support of the 50th Reunion Gift.

8. Webmaster's Report. Jim Lawrie said he had posted pictures from recent trips on our web site. He is hoping for increased usage. Jim's usage report is attached to these minutes.

The next Executive Committee meeting will be held in Hanover on May 8, 2010 at 10 a.m. Location and conference phone information to follow.

Ron Weiss

Account Balances - As of 1/31/2010

(Includes unrealized gains)

As of 1/31/2010

2/16/2010

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Account	1/31/2010 Balance
Bank Accounts	
Dartmouth Class of 1968	10,919.43
TOTAL Bank Accounts	10,919.43
Investment Accounts	
Vanguard Class of 1968	62,468.34
TOTAL Investment Accounts	62,468.34
OVERALL TOTAL	73,387.77

- 11,062. 2/16/10

- 60,322 "

2/16/2010

Income/Expense by Category

7/1/2009 through 1/31/2010

Category Description	7/1/2009- 9/30/2009	10/1/2009- 12/31/2009	1/1/2010- 1/31/2010	OVERALL TOTAL
INCOME				
50th Reunion Gift	-2,940.00	175.00	450.00	-2,315.00
Class Dues	10,925.00	7,575.00	1,460.00	19,960.00
Interest Inc	6.94	5.35	0.87	13.16
TOTAL INCOME	7,991.94	7,755.35	1,910.87	17,658.16
EXPENSES				
Uncategorized	0.00	0.00	0.00	0.00
Alumni Magazine Subscriptions	0.00	6,530.00	0.00	6,530.00
Bank Charge	201.82	212.31	75.83	489.96
Cash Donation	0.00	350.00	0.00	350.00
Conference Call	28.94	0.00	0.00	28.94
Dues Labor	0.00	107.40	0.00	107.40
Dues postage	0.00	126.58	0.00	126.58
Dues Printing	0.00	74.67	0.00	74.67
Newsletter Labor	214.69	0.00	0.00	214.69
Newsletter Postage	339.02	0.00	0.00	339.02
Newsletter Printing	268.00	0.00	0.00	268.00
Website Hosting	0.00	623.30	0.00	623.30
TO Vanguard Class of 1968	0.00	27,000.00	0.00	27,000.00
TOTAL EXPENSES	1,052.47	35,024.26	75.83	36,152.56
OVERALL TOTAL	6,939.47	-27,268.91	1,835.04	-18,494.40

Investing Activity - Short Term Bond Index:2

7/1/2009 through 1/31/2010

2/16/2010

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Activity	7/1/2009 - 9/30/2009	10/1/2009 - 12/31/2009	1/1/2010 - 1/31/2010	TOTAL
Activity				
Beginning Value	9,279.19	9,470.72	18,475.85	9,279.19
Deposits/Withdrawals				
Deposits	0.00	0.00	0.00	0.00
Withdrawals	0.00	0.00	0.00	0.00
Net Deposits/Withdrawals	0.00	0.00	0.00	0.00
Investing Income				
Interest	0.00	0.00	0.00	0.00
Dividends	63.48	96.39	37.33	197.20
Realized Gains	0.00	0.00	0.00	0.00
Net Investing Income	63.48	96.39	37.33	197.20
Change in Market Value (Unrealized)	128.05	8,908.74	180.86	9,217.65
Ending Value	9,470.72	18,475.85	18,694.04	18,694.04
Net Change in Value	191.53	9,005.13	218.19	9,414.85
Capital Gain/Loss (Realized)				
Short Term	0.00	0.00	0.00	0.00
Long Term	0.00	0.00	0.00	0.00
Total Gain/Loss	0.00	0.00	0.00	0.00

*added -
9,000 into
bond fund*

2/16/2010

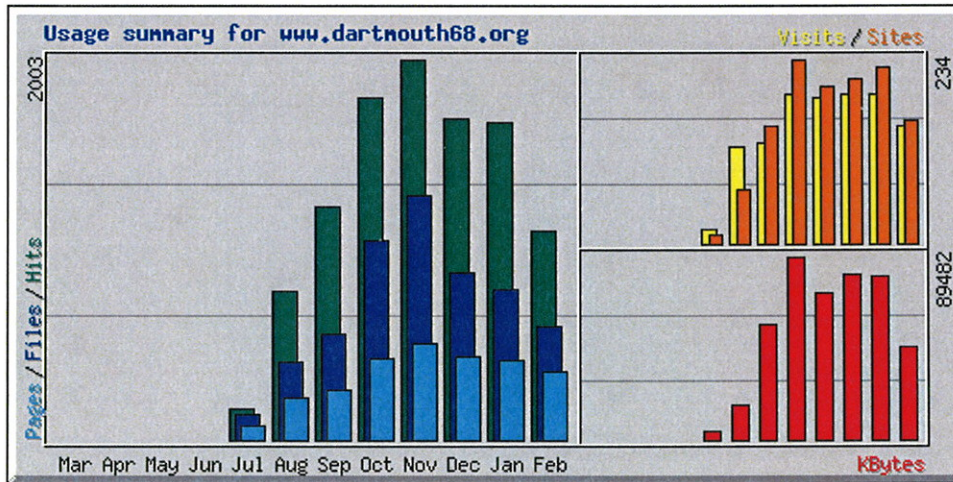
Investing Activity - Total Stock Market Index
7/1/2009 through 1/31/2010

Activity	7/1/2009 - 9/30/2009	10/1/2009 - 12/31/2009	1/1/2010 - 1/31/2010	TOTAL
Beginning Value	18,948.40	22,159.89	42,790.21	18,948.40
Deposits/Withdrawals				
Deposits	0.00	0.00	0.00	0.00
Withdrawals	0.00	0.00	0.00	0.00
Net Deposits/Withdrawals	0.00	0.00	0.00	0.00
Investing Income				
Interest	0.00	0.00	0.00	0.00
Dividends	95.16	259.50	0.00	354.66
Realized Gains	0.00	0.00	0.00	0.00
Net Investing Income	95.16	259.50	0.00	354.66
Change in Market Value (Unrealized)	3,116.33	20,370.82	984.09	24,471.24
Ending Value	22,159.89	42,790.21	43,774.30	43,774.30
Net Change in Value	3,211.49	20,630.32	984.09	24,825.90
Capital Gain/Loss (Realized)				
Short Term	0.00	0.00	0.00	0.00
Long Term	0.00	0.00	0.00	0.00
Total Gain/Loss	0.00	0.00	0.00	0.00

*add
18,948
invested*

Usage Statistics for www.dartmouth68.org

Summary Period: Last 12 Months
Generated 16-Feb-2010 01:18 PST



Summary by Month										
Month	Daily Avg				Monthly Totals					
	Hits	Files	Pages	Visits	Sites	KBytes	Visits	Pages	Files	Hits
Feb 2010	73	40	23	10	156	45436	150	358	601	1098
Jan 2010	53	25	13	6	224	79475	190	415	791	1668
Dec 2009	54	28	14	6	208	81166	191	435	881	1691
Nov 2009	66	42	17	6	200	71545	186	510	1287	2003
Oct 2009	58	33	13	6	234	89482	189	433	1051	1799
Sep 2009	41	18	8	4	150	55736	127	259	561	1230
Aug 2009	25	13	7	3	68	16849	122	225	414	783
Jul 2009	41	33	17	4	10	3861	17	71	133	166
Totals						443550	1172	2706	5719	10438

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